

James W. Bartling

Partner

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Jim serves as the Head of the firm's Corporate Finance Industry Group and as the leader of the Commercial and Syndicated Lending Team. He concentrates his practice on corporate finance transactions. His experience includes representing banks, alternative/private credit providers and borrowers across various debt investments, including acquisition finance, distressed debt, specialty finance, repurchase agreements, real estate, asset-based lending, working capital facilities, equipment finance, recapitalizations, restructuring, cross-border, workout, and bankruptcy, with a focus on middle market companies. He has experience representing agents, arrangers, lenders, private equity sponsors, and borrowers across a variety of debt products, including senior, unitranche, second-lien and mezzanine financings. He also has experience representing owners and investors in commercial real estate transactions.

Experience

The following is a selected sampling of matters and is provided for informational purposes only. Past success does not indicate the likelihood of success in any future matter.

Representative Transactions

Represented:

- Borrower in a \$50 million senior secured credit facility for a technology company offering both software as a service (SaaS) and operational solutions
- Borrower in a \$128 million senior secured credit facility for a sponsor owned leveraged buyout of a group of water filtration companies
- Borrower in a \$65 million senior secured credit facility for an oil and gas energy company
- Borrower in a \$100 million senior secured credit facility for a sponsor owned credit reporting company
- Borrower in a \$57.5 million senior secured credit facility for a sports media company

Education

Suffolk University Law School, JD, cum laude (2006)

- Production Editor, Suffolk Journal of Trial & Appellate Advocacy
- Moot Court Honor Board Member

University of Vermont, BS, Psychology (1999)

Admissions

Massachusetts

New York

Practice Areas

[Alternative Lending & Other Non-Bank Financial Services](#)

[Corporate Leveraged Finance](#)

[Mergers & Acquisitions](#)

[FinTech](#)

Industries

[Banking & Financial Services](#)

[Real Estate](#)

- Borrower in a \$15 million working capital credit facility for a real estate investment trust
- Manager in a \$100 million Joint Venture Agreement for a for a private lender of non-owner occupied residential real estate investments
- Borrower in a \$25.5 million senior secured credit facility for a private equity sponsor owned healthcare and imaging company
- Seller in a \$50 million Mortgage Loan Purchase Agreement for a private lender of non-owner occupied residential real estate investments
- Seller in a \$150 million Mortgage Loan Purchase Agreement for a private lender of non-owner occupied residential real estate investments
- Lender in a \$700 thousand senior secured credit facility for an assisted living facility
- Seller in a Master Repurchase Agreement and related Guaranty
- Borrower in a \$45 million senior secured credit and security agreement for a real estate investment trust
- National Bank in \$90 million senior secured credit facility to an operator of marinas
- Borrower in a \$2 million equipment financing for a medical imaging company
- National Bank in \$241 million senior secured credit facility for an oil and gas company
- National Bank in \$15 million senior secured credit facility for a restaurant franchisee
- Borrower in a \$100 million senior secured revolving credit facility to a real estate investment trust business
- Regional Bank in amendment to senior secured credit facility to an HVAC finance company
- Lenders in an up to \$35 million senior secured credit facility to a merchant cash advance service company for merchants and other businesses
- Borrower in a \$27 million revolving and term loan credit facility for a group of private equity sponsor owned restaurants
- Private Capital provider in a \$200 million to a gasket and sealing solutions manufacturer
- Commonwealth of Massachusetts in a real estate developmental agreement with a self-administered, self-managed real estate investment trust
- Borrower in a \$29 million ABL revolving and term loan credit facility to a food processing company
- Borrower in a Forbearance Agreement in relation to \$3 million revolving credit facility
- Last-out lenders in a \$10 million bifurcated unitranche loan to a laundry and dry-cleaning company
- Borrower in a \$650 thousand Chapter 11 exit financing for an interactive entertainment company

Previous Professional Experience

- Director and Senior Counsel, THL Credit
- Associate, Boston office of international law firm
- Associate Counsel, Corporate Legal Department, Investors Bank & Trust Company

Professional Activities

- American Bar Association
- Boston Bar Association

Articles & Speeches**Insights**

[Expectations for Recovery on Covenant-Lite Loans in the Middle Market](#), *ABL Advisor*- Author (October 14, 2019)

Alerts

[Navigating the Business Landscape After Silicon Valley Bank and Signature Bank](#), Additional Nelson Mullins Alerts (March 16, 2023)